

Message Text

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21

ORIGIN COME-00

INFO OCT-01 EUR-10 ISO-00 EB-03 CIAE-00 INR-10 NSAE-00

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R.F. STECHSCULTE-BEWT/COMM

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EB/EWT:MLORIMER

BEWT/EOA/COMMERCE:NRINEHART

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R 082206Z OCT 74

FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST

AMEMBASSY MOSCOW

AMEMBASSY PRAGUE

AMEMBASSY WARSAW

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E.O. 11652:N/A

TAGS: BEXP, RO, UR, CZ, PL

SUBJECT: BUSINESS VISITOR - SPECIAL HANDLING - ADVANCE

PROCESS SUPPLY

1. DAVID CENTER, DIRECTOR OF MARKETING OF ADVANCE PROCESS
SUPPLY, A LARGE CHICAGO SILK SCREEN PRINTING MATERIALS
SUPPLY HOUSE PLANS TO VISIT YOUR POSTS AS BELOW.

2. HE WROTE QUOTE THE STATE OF ILLINOIS BUSINESS AND
ECONOMIC DEPARTMENT IS CONSIDERING THE ESTABLISHMENT OF A
SEPARATE DEPARTMENT FOR THE PURPOSES OF STIMULATING,
PROMOTING AND EXPANDING EAST-WEST TRADE. SUCH A DEPARTMENT
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WOULD COME UNDER THE JURISDICTION OF THE INTERNATIONAL

TRADE DIVISION OF THE DEPARTMENT. DURING MY PROPOSED TRIP TO THE USSR, POLAND, CZECHOSLOVAKIA AND ROMANIA, THE GOVERNOR WOULD LIKE TO HAVE ME MAKE REPRESENTATIONS TO VARIOUS TRADE AND COMMERCIAL AUTHORITIES IN THE ABOVE-NAMED COUNTRIES CONCERNING THE NEW PROPOSAL. IT IS CONTEMPLATED THAT UPON MY RETURN THE BUREAU WOULD THEN BE ESTABLISHED WITH MY PARTICIPATION UNQUOTE.

3. HOWEVER, BOTH THE DIRECTOR OF THE ILLINOIS BUSINESS AND ECONOMIC DEPARTMENT AND THE CHIEF OF THE INTERNATIONAL TRADE DIVISION VIGOROUSLY DENY CONSIDERING CREATING SUCH A DEPARTMENT AND CAUTION THAT TO THEIR KNOWLEDGE CANTER IS IN NO WAY ACTING UNDER STATE OF ILLINOIS AUSPICES. CANTER HAD CALLED THE DIRECTOR SOME WEEKS AGO AND ADVISED HE PLANNED DISCUSSIONS IN MOSCOW ON CREATING A SOVIET COMMERCIAL OFFICE IN CHICAGO.

4. CANTER ASKS FOR APPOINTMENTS AS FOLLOWS: PRAGUE - ANYTIME MON. 10/21 AND MORNING ONLY TUES. 10/22 WITH US SECTIONS OF MINISTRY FOR TRADE, CHAMBER OF COMMERCE, AND MR. FRANTISEK HULEK, DPARTMENT OF POLYGRAPHY, MINISTRY FOR INDUSTRY. WARSAW - ANYTIME MON. 10/23, THURS. 24, FRI. 25 WITH US SECTIONS OF MINISTRY FOR TRADE, POLISH CHAMBER OF COMMERCE, AND MR. JAN KLUCZEK, DIRECTOR GENERAL ZJEDNOCZENIE PRZEMYSLU POLIGRAFICZNEGO. MOSCOW - ANYTIME MON. 10/28, FRI. 11/1, MON. 4, TUES. 5, WED. 6 WITH V.S. ALKHIMOV, DEPUTY MIN. FOR TRADE; V.P. DASHKEVICH, PRESIDENT TECHNOPROMIMPORT; US SECTION USSR CHAMBER OF COMMERCE; MR. E.A. AIKAZYAN AT SCST, MR. I.T. NOVIKOV AT GOSSTROY AND QUOTE ANY OTHER TRADE AND COMMERCE PEOPLE YOU CAN THINK OF UNQUOTE. FROM TUES. 10/29 THRU THURS. 10/31 HE WILL PARTICIPATE IN THE REPROGRAPHICS JEEP AT THE US COMMERCIAL OFFICE. AT PREVIOUS BRIEFING CANTER SAID HE HAD MET ALL GENTLEMEN ABOVE PREVIOUSLY. BUCHAREST - ANYTIME THURS. 11/7 AND MORNING ONLY FRI. 11/8 WITH US SECTIONS ROMANIAN CHAMBER OF COMMERCE AND MINISTRY OF FOREIGN TRADE, AND MR. IO GALATZEANU AT CENTRALA INDUSTRIEI POLIGRAFICE.

5. CAUTIONED THAT EASTERN EUROPEAN OFFICIALS OFTEN INSIST LIMITED OFFICIAL USE

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UPON SEEING CREDENTIALS BEFORE AGREEING TO TOP-LEVEL APPOINTMENTS, CANTER SAID HE WOULD COME ARMED WITH AAN APPROPRIATE LETTER FROM THE STATE OF ILLINOIS. WE SHOULD BE GRATEFUL FOR CABLED DETAILS OF SUCH A LETTER IF ONE IS PRESENTED.

6. SUGGEST ARRANGING ONLY NORMAL COMMERCIAL APPOINTMENTS WITH FTO'S HANDLING PRINTING SUPPLIES UNTIL BONA

FIDES ARE ESTABLISHED.
KISSINGER

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Disposition Authority: kelleyw0
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TAGS: BEXP, RO, UR, CZ, PL
To: BUCHAREST MULTIPLE
Type: TE
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